

#### Recommendations

To effectively promote adherence to demanding government measures to reduce the spread of COVID-19 and save lives, it is crucial that governments:

- 1) Communicate clear and coherent measures: Making sure that measures are well-defined and that there are no contradictions among the measures or those communicating the measures.
- 2) Communicate normative support: Focus communication on the majority that adheres with government measures and NOT on the minority who does not follow the rules.

# Definitions of key concepts

Concepts	Definitions
Clarity of provincial government measures	The degree to which people view COVID-19 provincial government measures as well-defined and well explained.
Coherence of provincial government measures	The extent to which people view different COVID-19 provincial measures as compatible and not conflicting with each other.
Social norm	What one believes the majority of residents of his/her province do/think about the government measures.
Personal attitude	The extent to which a person is favourably disposed to comply with provincial government measures.
Adherence	The extent to which a person reports actually following provincial government measures.

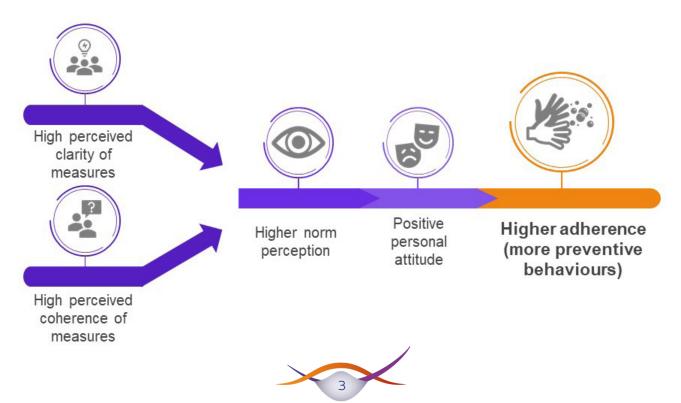
## Research question

For the ongoing COVID-19 crisis, governments have been compelled to require their constituents to adhere to very challenging measures. These measures include staying at home, maintaining physical distancing and wearing a face mask. Canadian residents have been asked to dramatically change their behaviour in order to reduce the spread of COVID-19. How can governments maximize the effectiveness of their message?

## **Hypotheses**

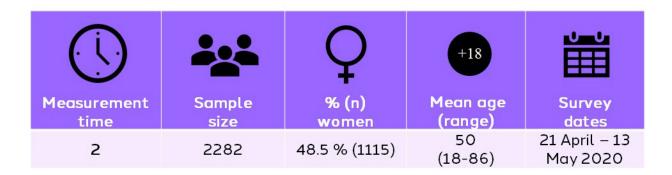
Clear and coherent government measures are needed to successfully promote widespread adherence of Canadians from different provinces to government measures. We hypothesize that the clarity and coherence of the measures will influence behaviour through a three-stage process:

- 1) Perceiving clear and coherent provincial government measures is at the root of strong social norms: People who perceive the government measures to be clear and coherent (versus those who do not) are more likely to believe that there is a strong social norm supporting these measures.
- 2) People who perceive a strong social norm (versus those who do not) will tend to have a positive personal attitude towards the provincial government measures.
- 3) Finally, people who have strong personal attitudes toward provincial government measures (versus those who do not) will actually engage in behaviours designed to reduce the spread of the virus (greater adherence to provincial government measures).



#### Method

Data were extracted from a large survey which asked a representative sample of Canadians (N=3617) to complete an in-depth questionnaire on multiple occasions over several months. For more methodological details, please consult our technical report (de la Sablonnière et al., 2020).



#### Results

Our hypotheses were confirmed. The more respondents perceived provincial government measures to be clear and coherent, the more respondents perceived the presence of a strong normative support in favour of the demanding provincial government measures. In turn, the perception of strong normative support directly increased actual adherence to provincial government measures. To illustrate, Figures 1 and 2 show that respondents who perceived the governmental measures as very clear (Figure 1) and highly coherent (Figure 2) reported more adherence as compared to those who perceived the governmental measures as not so clear or coherent.

Figure 1

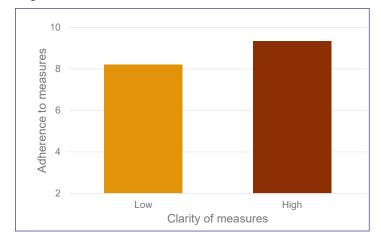
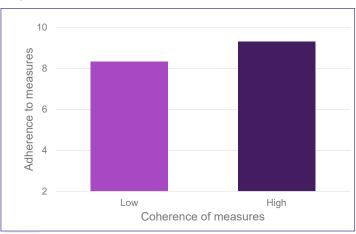


Figure 2



#### Conclusion

The personal decision to adherence to public health measures depends on the clarity and coherence of governments' guidelines. Unclear and contradictory information undermines individuals' adherence to the measures. Given the importance of norms in the adhesion process, information from the government officials and the media should be framed in terms of the majority's adherence to the measures instead of the minority's refusal to follow the measures.

Despite being centered on provincial governments, we strongly believe that the process at play can be generalized to the federal government measures and even to the measures adopted in other countries.

# To cite this research report

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